INFORMATION SHEET 02/21/17 TRUSTEES' MEETING

ATTACHMENT: 7.5

TO: Jim Bridges, Superintendent

FOR: Board of Trustees

FROM: Mindy Maxedon, CBO

ISSUE: RFP 2016-12-13 District Network and Wireless Upgrade and Cabling Internal Connections E-Rate Year 20 Bid Award

The district received 2 responses to our RFP for upgrading our wireless network. We are including the vendor confirmation and pricing page from each proposal as well as our decision matrix. AMS.net is the recommended vendor to complete the project.

In reviewing the submissions, the district noted that AMS changed the unit quantities on some of the components in the submission (eg: cabling and switch items) vs. what the district had requested in our specifications. To provide an apples to apples comparison between vendors, the district recalculated the item variance and added $3,022.65 to their submission to ensure their quote was compared exactly to the other vendor's submission. The district inquired of AMS.net to confirm that rebenching their quantity items to match our specifications did not impact the labor component of their proposal.

If approved, AMS.net will be notified they have been awarded the bid and we will proceed with obtaining the contract for the project. We will bring the contract forward as a consent item as soon as it is received.

End of Technical Specification

FIRM NAME: AMS. NET

ADDRESS: 502 Commerce Way
Livermore CA 94551

TELEPHONE: (925) 245.6186 **FAX:** (925) 960. 6686

E-MAIL ADDRESS: jbayless@ams.net

PROPOSAL FORM

TO: **Jefferson Elementary School District,**

Acting by and through its Governing Board, herein call the "District":

1. Pursuant to and in compliance with your Notice to Vendor's and the other documents relating thereto, the undersigned bidder, having familiarized himself with the terms of the contract, the local conditions affecting the performance of contract and the cost of the work at the place where the services are to de done and with the specifications and other contract documents, hereby proposes and agrees to perform, within the time stipulated, the contract, including all of its component parts, and everything required to be performed, and to provide and furnish any and all of the labor, materials, tools, expendable equipment, and all applicable taxes, utility and transportation services necessary to perform the contract and complete in a workmanlike manner all of the services required in connection with the following:

DISTRICT NETWORK ANDWIRELESS UPGRADE AND CABLING INTERNAL CONNECTION E-RATE YEAR 20

RFP NO. 2016-12-3

All in strict conformity with the specifications and other contract documents, the undersigned has thoroughly examined any and all addenda(s) issued during the proposal period and are thoroughly familiar with all contents thereof and acknowledges receipt of the following addenda[s]:

Addendum No. 1 Date Received 11/10/17

Addendum No. 2 Date Received 11/30/17

Addendum No. 3 Date Received 11/19/17

Bidder to list all addenda[s] (if any) on file at the office of the Business Services Department of said District.

For the lump sum of:

Four hundred one thousand two hundred seventy nine and 30/100 dollars.

(in words) ($ 401 279.30)

End of Technical Specification

FIRM NAME: 3D Datacom

ADDRESS: 11365 Sunrise Gold Circle

Rancho Cordova CA 95742

TELEPHONE: (916) 859-9111 **FAX:** (916) 859-9110

E-MAIL ADDRESS: bboyle 3ddatacom.com

PROPOSAL FORM

TO: **Jefferson Elementary School District,**

Acting by and through its Governing Board, herein call the "District":

1. Pursuant to and in compliance with your Notice to Vendor's and the other documents relating thereto, the undersigned bidder, having familiarized himself with the terms of the contract, the local conditions affecting the performance of contract and the cost of the work at the place where the services are to de done and with the specifications and other contract documents, hereby proposes and agrees to perform, within the time stipulated, the contract, including all of its component parts, and everything required to be performed, and to provide and furnish any and all of the labor, materials, tools, expendable equipment, and all applicable taxes, utility and transportation services necessary to perform the contract and complete in a workmanlike manner all of the services required in connection with the following:

DISTRICT NETWORK ANDWIRELESS UPGRADE AND CABLING INTERNAL CONNECTION E-RATE YEAR 20

RFP NO. 2016-12-3

All in strict conformity with the specifications and other contract documents, the undersigned has thoroughly examined any and all addenda(s) issued during the proposal period and are thoroughly familiar with all contents thereof and acknowledges receipt of the following addenda[s]:

Addendum No. 1 Date Received 1/30/17

Addendum No. _____ Date Received _____

Addendum No. _____ Date Received _____

Bidder to list all addenda[s] (if any) on file at the office of the Business Services Department of said District.

For the lump sum of:

Five Hundred Fifty Two Thousand Four Hundred Twenty Nine Dollars and Sixty Seven Cents

(in words) ($ **552,429.67**)

E-Rate Bid Evaluation Matrix
Funding Year 2017

District Name: Jefferson ESD
Bid # (if applicable): RFP NO. 2016-12-13
Form 470#: 170054814

Bid Due Date and Time: 2/9/2017
Allowable Contract Date: 1/11/2017

Project or Service

Description

The District is looking to bring the three schools included in the RFP up to the District standard of a 10GB fiber backbone network environment. New network electronics, fiber runs between the MDF and IDF and upgrading all HP wireless access points to Ruckus R700 or equivalents. School sites are Monticello School, Hawkins School and Traina School.

Directions:
- Enter your Service Provider Name and E-rate eligible cost in order from lowest to highest.

- Each criteria has a Criteria Weight. Vendors are assigned points on how well they meet each factor, but cannot be assigned raw scores higher than the total number of responders.
- The entries for all factors are then totaled for each vendor. The winning bidder is the one with the highest score.
- The cost of E-Rate eligible services must be weighted most heavily to be in compliance with FCC rules.
- If NO bids are received, then indicate NO bids received under Winning Bidder and sign and date matrix.
- Keep this evaluation and all bids (winning and losing) in your permanent E-rate records.

# of Responders: 2

100 is the best possible score

Service Provider Name:	AMS.NET	3D Datacom				
E-rate Eligible Cost:	$404,295.95	$552,429.67				
	Alphabetical					

Selection Criteria	Criteria Weight*	Score	Score				
Eligible Cost	50	46.67	33.3				
Service Provider meets District's minimum requirements	25	20	25				
Experience with District	15	15	0				
Ability to deliver service at start of funding year	10	10	10				
Service Agreement	0						
Other (describe)	0						
	100	91.67	68.3				

Overall Score		
Service Provider	Score	
AMS.NET	92	1
3D Datacom	68	2

Vendor Selected: AMS.NET

Approved By: [signature]
Signature
Mindy Maxedon
Print Name
Chief Business Officer
Title
Date: 2-17-17